

## CONTRACT



**ETHI**  
**800 Ohio Street**  
**Terre Haute, IN 47807**  
**(812) 232-9481**

And:

**Buying Time**  
**650 Massachusetts Avenue NW**  
**Suite 210**  
**Washington, DC 20001-3796**  
**USA**

<b>Contract / Revision</b> 919375 /		<b>Alt Order #</b> 25267509
<b>Product</b> Gregg/Gov		
<b>Contract Dates</b> 11/01/16 - 11/07/16		<b>Estimate #</b> 4836
<b>Advertiser</b> POL/Gregg for Governor (D)		<b>Original Date / Revision</b> 11/03/16 / 11/03/16
<b>Billing Cycle</b> EOM/EOC	<b>Billing Calendar</b> Broadcast	<b>Cash/Trade</b> Cash
<b>Property</b> ETHI	<b>Account Executive</b> Katz Washington	<b>Sales Office</b> Katz/Washingto
<b>Special Handling</b>		
<b>Demographic</b> Adults 25-54		
<b>Agency Code</b> 9915780	<b>Advertiser Code</b>	<b>Product 1/2</b>
<b>Agency Ref</b> IN5252/SP2893/TO824		<b>Advertiser Ref</b>

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
E 1	ETHI	11/01/16	11/04/16	M-F 4p-5p	M-F 4p-5p		:30				NM	8	\$280.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	-2222--				8	\$35.00				
2	ETHI	11/06/16	11/06/16	News 10 on Fox Su	10p-1030p		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	-----S				1	\$200.00				
N 3	ETHI	11/01/16	11/07/16	News 10 on Fox	10p-1030p		:30				NM	4	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	--112--				4	\$250.00				
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
	14	ETHI	10/31/16-11/06/16	News 10 on Fox	10p-1030p	---wThF----	:30		<del>\$250.00</del>		NM		
			<i>Credited</i>										
Week:		11/07/16	11/13/16	1-----				1	\$250.00				
D 4	ETHI	11/06/16	11/06/16	Su 10p-11p	10p-11p		:30				NM	0	\$0.00
D 5	ETHI	11/05/16	11/05/16	Sa 10p-11p	10p-11p		:30				NM	0	\$0.00
N 6	ETHI	11/01/16	11/07/16	M-F 1030p-11p	M-F 1030p-11p		:30				NM	5	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	--112--				4	\$150.00				
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
	9	ETHI	10/31/16-11/06/16	M-F 1030p-11p	M-F 1030p-11p	---wThF----	:30		<del>\$150.00</del>		NM		
			<i>Credited</i>										
Week:		11/07/16	11/13/16	2-----				2	\$150.00				
7	ETHI	11/05/16	11/05/16	College Football	College Football		:30				NM	3	\$375.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	-----S-				3	\$125.00				
8	ETHI	11/06/16	11/06/16	NFL Regular Season Game	NFL Regular Season		:30				NM	4	\$1,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	-----S				4	\$300.00				
D 9	ETHI	11/06/16	11/06/16	NFL Regular Season Game	NFL Regular Season		:30				NM	0	\$0.00
10	ETHI	11/06/16	11/06/16	Su 10a-11a	10a-11a		:30				NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	-----S				1	\$50.00				

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

LIN Television Corporation does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Any advertiser certifies that it is not buying broadcasting air time on LIN Television Corporation stations for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



**ETHI**  
**800 Ohio Street**  
**Terre Haute, IN 47807**  
**(812) 232-9481**

<u>Contract / Revision</u> 919375 /		<u>Alt Order #</u> 25267509
<u>Contract Dates</u> 11/01/16 - 11/07/16		<u>Product</u> Gregg/Gov
<u>Advertiser</u> POL/Gregg for Governor		<u>Estimate #</u> 4836
		<u>Original Date / Revision</u> 11/03/16 / 11/03/16

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 11	ETHI	11/01/16	11/07/16	News 10 on Fox	7-730p		:30				NM	2	\$400.00
		part of m/g from credits from order number 902375											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	--W-F--				2	\$200.00				
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
	1	ETHI	10/31/16-11/06/16	News 10 on Fox	7-730p	---W--F----	:30		<del>\$200.00</del>		NM		
	Credited												
Week:		11/07/16	11/13/16	M-----				1	\$200.00				
12	ETHI	11/01/16	11/04/16	M-F 4p-5p	M-F 4p-5p		:30				NM	4	\$140.00
		part of m/g from credits from order number 902375											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	-TWTF--				4	\$35.00				
D 13	ETHI	11/05/16	11/05/16	Sa 10p-11p	10p-11p		:30				NM	0	\$0.00
14	ETHI	11/03/16	11/03/16	Thursday Hour 1	8p-9p		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	---T---				1	\$250.00				
15	ETHI	11/01/16	11/01/16	World Series	World Series		:30				NM	4	\$2,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	-T-----				4	\$500.00				
D 16	ETHI	11/01/16	11/04/16	M-F 4p-5p	M-F 4p-5p		:30				NM	0	\$0.00
<b>Totals</b>								0.00				37	\$6,645.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
10/31/16 - 11/07/16	37	\$6,645.00	(\$996.75)	\$5,648.25
<b>Totals</b>	37	\$6,645.00	(\$996.75)	\$5,648.25

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

LIN Television Corporation does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Any advertiser certifies that it is not buying broadcasting air time on LIN Television Corporation stations for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



125 West 55th St  
New York, NY 10019

**Contract #** 25267509 **Changes as of:** 11/1/2016 at 6:14 PM **Version:** Highlighting Revision 7

**CPE:** 755/765/4836 **Flight:** 11/1/16 - 11/7/16 **Total \$:** \$6,645.00

**Agency:** BUYING TIME, LLC **Advertiser:** Gregg IN Governor **Market:** Terre Haute **Total Spots:** 37

**650 Massachusetts Ave NW** **Product:** Political **Office:** WASHINGTON **Total CPP:** \$0.00

**Suite 210** **Agency Order #:** 5275185 **Buyer:** Herrick, Cathie **Primary Demo:** Adults 35+ **Total GRP:**

**Washington, DC 20001** **Salesperson:** BEN WILMETH **Con Type:** POLITICAL/VOTE **Assistant:** BEN WILMETH **Separation:**

**Comments:** Cut \$210 from schedule to balance  
Rev tot = \$6645

#	Day/Time	DP	Program	Rate	A3SP Rating	Len	11/1 - 11/7							Total Spots	Total \$	CPP	GRP
							11/1	11/2	11/3	11/4	11/5	11/6	11/7				
REV-1	Tu-F, M 4p-5p		The Doctors	\$35.00	0	30	2	2	2	2	0	0	2	8	\$280.00	\$0.00	0.0
2	10p-10:30p		News 10 On FOX	\$200.00	0	30	0	0	0	0	0	1	0	1	\$200.00	\$0.00	0.0
REV3	Tu-F, M 10p-10:30p		News 10 On FOX	\$250.00	0	30	1	0	1	0	0	0	1	4	\$1,000.00	\$0.00	0.0
REV-4	Su 10:30p-11p		Sports 10 Instant Replay	\$70.00	0	30	0	0	0	0	0	1	0	0	\$0.00	\$0.00	0.0
REV-5	Sa 10:30p-11p		Everybody loves Raymond	\$70.00	0	30	0	0	0	1	0	0	0	0	\$0.00	\$0.00	0.0
REV6	Tu-F, M 10:30p-11p		Access Hollywood	\$150.00	0	30	1	0	1	2	0	0	1	5	\$750.00	\$0.00	0.0
7	Sa 12n-4p		NCAA Ftbl	\$125.00	0	30	0	0	0	0	3	0	0	3	\$375.00	\$0.00	0.0
8	Su 3:30p-7p		NFL GAME II	\$300.00	0	30	0	0	0	0	0	0	0	0	\$0.00	\$0.00	0.0
9	Su 1p-3:30p		NFL GAME I	\$300.00	0	30	0	0	0	0	0	4	0	4	\$1,200.00	\$0.00	0.0
11	Th 8p-9p		Rosewood	\$250.00	0	30	0	0	1	0	0	0	0	1	\$250.00	\$0.00	0.0
12	Tu 8p-11p		World Series	\$500.00	0.0	30	4	0	0	0	0	0	0	4	\$2,000.00	\$0.00	0.0
13	M-F 7p-7:30p		News	\$200.00	0.0	30	0	1	0	1	0	0	0	2	\$400.00	\$0.00	0.0
Credit package lines 13-14																	
14	M-F 4p-5p		The Doctors	\$35.00	0.0	30	1	1	1	1	0	0	0	4	\$140.00	\$0.00	0.0
15	Su 10:30a-11a		Sports 10 Instant Replay	\$50.00	0.0	30	0	0	0	0	0	1	0	1	\$50.00	\$0.00	0.0
<b>TOTALS:</b>							<b>7</b>	<b>6</b>	<b>6</b>	<b>7</b>	<b>3</b>	<b>6</b>	<b>2</b>	<b>37</b>	<b>\$6,645.00</b>	<b>\$0.00</b>	<b>0.0</b>

line 3 - credit 11/2 no m/g  
line 6 - credit 11/2 no m/g  
line 13 - credit 11/2 no m/g

5645

5855  
5645  
210



<b>Contract #</b> 25267509	<b>Changes as of:</b> 11/1/2016 at 6:14 PM	<b>Version:</b> Highlighting Revision 7	
<b>CPE:</b> 755/765/4836	<b>Flight:</b> 11/1/16 - 11/7/16	<b>Station:</b> ETHI	<b>Total \$:</b> \$6,645,000
<b>Agency:</b> BUYING TIME, LLC 650 Massachusetts AVE NW Suite 210 Washington, DC 20001	<b>Advertiser:</b> Gregg IN Governor <b>Product:</b> Political	<b>Market:</b> Terre Haute <b>Office:</b> WASHINGTON	<b>Total Spots:</b> 37 <b>Total CPE:</b> \$0.00
<b>Agency Order #:</b> 5275185	<b>Primary Demo:</b> Adults 35+		<b>Total GRP:</b>
<b>Buyer:</b> Herrick, Cathie <b>Salesperson:</b> BEN WILLMETH 202-872-5880	<b>Con Type:</b> POLITICAL/NOTE <b>Assistant:</b> BEN WILLMETH 202-872-5880		<b>Separation:</b>

Date/Time	Added by	Comment	Order Level Comments
11/01/16 6:14 PM	BEN WILMETH	Cut \$210 from schedule to balance Rev tot = \$6645	
		Added 2x World Series per email from earlier	
10/31/16 7:32 PM	BEN WILMETH	Rev tot = \$6855	
10/31/16 8:33 AM	Tammy Terry	Ben - spot on line 3 n/a on 11/1 - can offer m/g 11/4. spot on line 6 n/a 11/1, can offer m/g additional spot one other night this week. please advise. thanks - tammy Add/Revision + Credit package added + WS spots added	
		ADD = \$705 (+\$40 cred + \$1000 WS spots)	
10/30/16 5:39 PM	BEN WILMETH	Rev tot = \$5855	
		Add/Revision + Credit package added + WS spots added	
10/30/16 5:39 PM	BEN WILMETH	ADD = \$705 (+\$40 cred + \$1000 WS spots)	
10/28/16 2:18 PM	Tammy Terry	Rev tot = \$5855	
08/18/16 10:18 AM	BEN WILMETH	Ben - spot on line 10 n/a due to fox nfl pre-game. I can offer m/g in 10:30-11:00a sports 10 instant replay - am - same rate. please advise. thanks - tammy New Order - Gregg/Cov	

Transaction History						
Trans	Created/Received	Created by	Status	Spot+	Spot-	\$ Chg      Contract \$      Comment
						Changes: Total Spots from 41 to 37. Calculated Dollars from \$6,855.00 to \$6,645.00, Competitive Market Budget from \$76,167 to \$73,833. Comments from Added 2x World Series Per email from earlier
						Rev tot = \$6855 to Cut \$210 from schedule to balance
Revision	11/1/16 6:14 PM	BEN WILMETH	Revised		4	\$-210.00      \$0      Rev tot = \$6645, User Entered \$ from \$6,855.00 to \$6,645.00, Total \$ from \$6,855.00 to \$6,645.00, 5 buylines added or modified.



125 West 55th St  
New York, NY 10019

<b>Contract #</b> 25267509	<b>Changes as of:</b> 11/1/2016 at 6:14 PM	<b>Version:</b> Highlighting Revision 7
<b>CPE:</b> 755/765/4836	<b>Flight:</b> 11/1/16 - 11/7/16	<b>Total \$:</b> \$6,645.00
<b>Agency:</b> BUYING TIME, LLC 650 Massachusetts AVE NW Suite 210 Washington, DC 20001	<b>Advertiser:</b> Gregg IN Governor <b>Product:</b> Political <b>Agency Order #:</b> 5275185 <b>Buyer:</b> Herrick, Cathie <b>Salesperson:</b> BEN WILMETH 202-872-5880	<b>Station:</b> ETHI <b>Market:</b> Terre Haute <b>Office:</b> WASHINGTON <b>Total Spots:</b> 37 <b>Total CPP:</b> \$0.00
	<b>Primary Demo:</b> Adults 35+ <b>Con Type:</b> POLITICAL/VOTE <b>Assistant:</b> BEN WILMETH 202-872-5880	<b>Total GRP:</b> <b>Separation:</b>

Transaction History						
Trans	Created/Received	Created by	Status	Spot+	Spot-	\$ Chg Contract \$ Comment
Revision	10/31/16 7:32 PM	BEN WILMETH	Confirmed	2		\$1,000.00 \$0 Changes: Total Spots from 39 to 41. Calculated Dollars from \$5,855.00 to \$6,855.00, Competitive Market Budget from \$65,056 to \$76,167. Comments from Add/Revision + Credit package added + WS spots added ADD = \$705 (+\$540 cred + \$1000 WS spots) Rev tot = \$5855 to Added 2x World Series per email from earlier Rev tot = \$6855. User Entered \$ from \$5,855.00 to \$6,855.00. Total \$ from \$5,855.00 to \$6,855.00. 1 buyline added or modified.
Makegood 2	10/31/16 8:33 AM	Tammy Terry	Confirmed			\$0 Changes: User Entered \$ from \$3,610.00 to \$5,855.00. Calculated Dollars from \$4,315.00 to \$5,855.00. Competitive Market Budget from \$40,111 to \$65,056. Total Spots from 31 to 39. Comments from Separation: 30 to Add/Revision + Credit package added + WS spots added ADD = \$705 (+\$540 cred + \$1000 WS spots) Rev tot = \$5855. Total \$ from \$4,315.00 to \$5,855.00. 9 buylines added or modified. Changes: Comments from revised order, in 1. changed prgm name to The Doctors.ncir to Separation: 30. Total \$ from \$3,610.00 to \$4,315.00. Total Spots from 20 to 31. 11 buylines added or modified.
Revision	10/30/16 5:39 PM	BEN WILMETH	Confirmed	8		\$1,540.00 \$5,855.00 Changes: Total GIMPs to 0. Changes: Comments from New Order - Gregg/Gov to revised order, in 1. changed prgm name to The Doctors.ncir. 1 buyline added or modified.
Revision	10/30/16 5:35 PM	GOTOSTRATAbwilmeth	Confirmed	14	3	\$705.00 \$4,315.00 Changes: 2 buylines added or modified.
Makegood 1	10/28/16 2:18 PM	Tammy Terry	Confirmed			\$0 Changes: Demo Meta to [R16]. User Entered \$ from \$0.00 to \$3,610.00. Total Spots from 21 to 20. Comments from to New Order - Gregg/Gov. 2 buylines added or modified.
Revision	8/18/16 3:36 PM	CAROL YN ALLAIRE	Confirmed			\$0 Changes: 2 buylines added or modified.
Revision	8/18/16 10:18 AM	BEN WILMETH	Confirmed			\$0 Changes: 2 buylines added or modified.
Revision	8/15/16 3:26 PM	BEN WILMETH	Confirmed		1	\$0 Changes: 2 buylines added or modified.
New	8/15/16 12:21 PM	BEN WILMETH	New	21		\$3,610.00 \$3,610.00

<b>Non-Discrimination Policy</b>	PARAGRAPHS 49 AND 50 OF THE UNITED STATES FEDERAL COMMUNICATIONS COMMISSIONS REPORT AND ORDER NO. 07-217 PROVIDES THAT BROADCAST STATIONS' ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY, AND MUST CONTAIN NONDISCRIMINATION CLAUSES. CONSISTENT WITH THIS ORDER, KATZ MEDIA GROUP (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY.
----------------------------------	--